

KENSA HEAT PUMPS LIMITED**JOB DESCRIPTION****Job Title:** Director of Technical

Workbase: Mount Wellington Mine, Fernsplatt, Chacewater, Truro, TR4 8RJ**Responsible to:** Managing Director**Responsible to:** Engineering Manager, Programme Manager, Technical Support Manager

Kensa Heat Pumps, part of the Kensa Group, is the clear market leader in the rapidly expanding ground source heat pumps sector and is well-positioned to grow dramatically as public concern, subsidy and regulation combine to drive the uptake in low carbon heating systems.

Ground source heat pumps take the place of fossil fuel boilers and deliver heat and hot water to all types of residential and commercial buildings. An ever-increasing awareness of the need to combat climate change is encouraging Government to introduce policies that will underpin the rapid growth. With a 40% market share, Kensa is already the dominant supplier and has well-developed plans to further strengthen its position and lead efforts to ensure ground source heat pumps quickly become a mainstream technology.

To support this ambition, Kensa is seeking a Director of Technical with considerable commercial acumen who can lead a dedicated team involved in a wide variety of initiatives.

Main Purpose of Job:

To manage the product and systems support and development functions of Kensa Heat Pumps ensuring that our product and service offerings combine to give profitable value streams.

Specific Job Tasks

- To foster a culture that places high importance on the health and safety of employees.
- To ensure Kensa's products and services meet the needs and expectations of installers and end users.
- To lead the development of the Kensa R&D plan.
- To drive and oversee the delivery the R&D plan ensuring that solutions fit with the strategic direction of the business.
- To oversee the delivery of technical support for Kensa Heat Pumps' products.
- To ensure that the experiences of both external and internal stakeholders are fed back into new product development.
- To ensure the ongoing compliance of products to the applicable regulations.
- To ensure the ongoing compliance of installations to the applicable regulations.

- To recruit staff and external suppliers, as agreed with the board, to deliver the above.
- To attend monthly board meetings and actively contribute in order to support the business to determine the strategic direction and aims.
- To act as a positive ambassador for Kensa at all times

Requirements Education

- Degree in a technical discipline or appropriate work experience.

Key Skills

- Ability to work alone or in a multi-disciplinary team.
- Excellent leadership skills with experience managing a team developing individuals and supporting them operationally to achieve outcomes and personally to provide day to day management.
- Exceptional project management skills and the ability to be engaged in multiple tasks.
- Excellent communication skills.
- Ability to grasp new concepts and ideas.
- Proficiency in Microsoft Office.
- Good working knowledge of Health and Safety legislation and requirements in order to manage risk accordingly.
- Experience planning and reporting information at a strategic level
- Experience overseeing projects of different breadths.
- Experience operating at board level, with the capability to act in an influential manner and contribute an expert and considered opinion which demands respect amongst peers.
- Experience planning and managing financial budgets effectively
- IOSH Directing Safely Qualification

Personal Attributes

A collaborative and innovative personality who can inspire respect and confidence from colleagues.

(Desirable) previous experience working for a fast-growing organisation with a culture that places huge emphasis on personal delivery to support the wider business objectives.

Compensation Package Salary:

- £40-£50k per annum
- Normal Working Hours – 37.5 hours per week.
- Holidays: 20 days per annum plus Bank Holidays increasing to 25 days after five years' service.